



Newsletter

June 20, 2024

Meeting: Walter Guiles, Vice President

Greeter: Will Berglund

mycdbl.com

MISSION STATEMENT

Capital District Business Leaders enhance the growth of members' businesses by providing a forum for the exchange of business leads, products, and services. Our name represents excellence and respect for our clients, community and professions. We are committed to contributing back to the community.

VISITORS/ALTERNATES

ANNOUNCEMENTS

Walter Guiles of TechBridge announced that we will not meet for the next two Thursdays. Our next meeting will be on July 11.

Dawn Morrison of Armida Rose Realty announced that she has two new rental listings: one on Saratoga Lake, available July 15, and a furnished apartment in Troy available Aug. 1.

Frank Paladino of RightComm LLC announced that today is the last day to sign up for the Colonie Chamber day at the track.

Ann MacAffer of CBRE is consulting with Ellis Hospital regarding the closing of their nursing home.

GOOD NEWS

Ann MacAffer announced they have signed their first lease on space at 500 Federal St. since they started managing the property.

WISH LIST

Dawn Morrison is looking for listings and buyers.

Jeff Dorrance is looking for leads on people needing a mortgage.

Frank Paladino is looking for leads.

THANK YOU

Walter Guiles to Will Berglund, Jordan Modiano

Jeff Dorrance to Frank Paladino

Terry Hamlin to Josh Jennings

Frank Paladino to Josh Jennings

COMMITTEE REPORTS

Treasurer's Report – Nick Marchese

One member still owes 2nd quarter dues; otherwise all is good in the treasury.

Leads – Frank Paladino

Lead of the Week - **Josh Jennings**

Special Events –Will Berglund

Happy hour will be held Thursday the 27th at Druthers in Clifton Park. Will will be there between 4:30 and 5 to grab an outdoor table. Spouses and guests are welcome. No RSVP is required.

Membership – Josh Jennings

No new applications.

Speakers/Greeters – Alan Baker

No report.

NOTE: July 4th is a Thursday so we will meet July 11, 18th and 25th.

Social Media – Nancy McKiernan

If you are active on social media, please like, share and comment on the weekly LinkedIn and Facebook posts featuring the week's presenter. Also check the CDBL website calendar for updates on networking events.

<https://www.facebook.com/CapitalDistrictBusinessLeaders?mibextid=ZbWKwL>

<https://www.linkedin.com/company/cdbl--capital-district-business-leaders/>

CDBL OPEN CATEGORIES

Architect

Caterer

Chiropractor

Document Destruction

Event Planner

Florist

Hotel/Hospitality

Interior Designer

Jeweler

Limousine Service

Long Term Care

Public Relations

Sign Company

Title Insurance Company

Travel Agency

Water or Coffee Vendor

Web Designer

TODAY'S SPEAKER

Jordan Modiano

Express Employment Professionals

Jordan started with an update on his family. He is currently struggling with his daughter, who is on the spectrum and having problems in the Niskayuna Schools. Jordan feels that the school is not able to give his daughter the programming she needs, and is searching for outside programming. It's the biggest challenge in Jordan's life. His daughter loves Michael Jackson, so Jordan and his wife are taking her on a Michael Jackson themed vacation in LA.

In addition, Jordan's mother is not doing well in assisted living at the moment.

Jordan has founded a not-for-profit organization, Racers for Autism, and has a website that accepts donations. On Sept. 6 he will hold an Autism Awareness Race. Sponsorships are available. Recently Jordan and his car were featured at the Albany Firebirds block party.

Walter Guiles' son is on the race car crew and has learned a lot.

Jordan admits that racing is humbling, or in other words, "racing is stupid".

Jordan devotes time to his personal growth and listens to many podcasts. He recommended Moonshots with Peter Diamonds. He shared one of his favorites, episode 56. Peter's guest is Mo Gawdat and it's titled "Solving the Sadness Epidemic".

<https://youtu.be/ANRL6BkupF8?si=3LsAJTKW-GfUeJlK>

Jordan has also joined an organization called Entrepreneurs Organization (EO), a global organization. Jordan needed to qualify to join and now has access to global and regional associates. They hold forums of like-minded peers where members have a safe zone to share their experiences and challenges, both business and personal.

Jordan's business has been undergoing some changes as he has decided to let go of team members who are not keeping up with company growth. This has resulted in some new team members and new challenges.

Jordan shared some current employment statistics.

The government is the largest employer in the Capital Region, with high pay and benefits.

Job jumping is very common among workers.

While a lot of companies are hiring, some, such as manufacturing, are freezing hiring.

Jordan is now focused on office personnel.

For more information contact Jordan:

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50-50 – Matt Clarke - No Joker

Collected: \$10 Jackpot = \$115.50 +

ATTENDANCE (21 Members)

Members (14), Alternates (-), Guests (-)

Total Attendance (14)